# **Engineer Inside sales and order management**

To support our continuous growth within the water business.

### **ABOUT US**

We are an international organization with regional sales and production spread out over Middle East, China, Southeast Asia and India. AVK offers you a career opportunity working with our more than 5,000 dedicated people in all parts of the world. We believe in basic strategies, being innovative and keeping our business simple and we have a strong focus on the working environment and on being a responsible member of society.

## **KEY RESPONSIBILITES**

- Provide backend support to External Sales for entire order cycle (Enquiry to Delivery).
- Facilitate and complete order processing activity (Sales Orders/Purchase Orders).
- Maintenance of databases in CRM and ERP System.
- Provide quick, precise responses to all sales inquiries associated with technical clarifications, applications, and pricing. Provide pricing and delivery information.
- Review and understand specifications, designs and making correct product selection.
- Perform follow-up with factories to ensure timely shipment of materials and customer satisfaction.

- Assist in all post-order activities.
- Actively participate in product learning and process improvement activities.
- \*\*Additional responsibilities at the discretion of management

## **ABOUT YOU**

- Knowledge on gate/ butterfly/ air/ needle/ knife gate valves and penstocks
- Ability to communicate well at all levels in English.
- Competent in the use of computer software such as ERP, MS -Excel, Word & Power Point
- Project management skills

# **WHAT WE OFFER**

- A challenging career in the AVK Group, with more than 100 companies worldwide.
- Salary is negotiated at a competitive level.

### **LOCATION**

• NRT Whitefield, Bangalore

# **APPLY NOW**

Please submit your resume and a cover letter highlighting your relevant experience and why you are the ideal candidate for this position to





### About AVK

AVK's core business area is the development and production of valves, hydrants and accessories.

Our products are part of vital infrastructure for clean drinking water, safe distribution of natural gas, efficient wastewater management from households and industry, and fire protection.

The AVK Group is family-owned with headquarters in Galten, Denmark.

With a turnover of EUR 1,206 million in 2024 and more than 5,000 employees at 100+ production and sales companies worldwide, AVK is a significant player in our line of industry.

Quality, continuity and close relationships form the basis of our goal of being our customers' preferred choice.

www.avkvalves.com



