

Manager – Application Engineering and Inside Sales

To support our continuous growth within the water business.

ABOUT US

We are an international organization with regional sales and production spread out over Middle East, China, South East Asia and India. AVK offers you a career opportunity working with our more than 5,000 dedicated people in all parts of the world. We believe in basic strategies, being innovative and keeping our business simple and we have strong focus on the working environment and on being a responsible member of society.

RESPONSIBILITIES

- Lead the team to achieve Organizational goals.
- Provide backend support to External Sales for entire order cycle (Enquiry to Delivery)
- Maintenance of database in CRM and ERP system
- Provide technical support to External Sales and customers on product selection based on application and usage of products at site.
- Facilitate and complete order processing activity.
- Provide quick, precise responses to all sales inquiries associated with technical clarifications, applications and pricing. Provide pricing and delivery information
- Perform follow-up to ensure timely shipment of materials and customer satisfaction.
- Assist in all the post order activities
- Actively participate in product learning and process improvement activities.

ABOUT YOU

- B.E. with 12 to 15 years' experience in Application Engineering and Inside Sales
- Customer focused approach, attention to detail, high aptitude for learning and deadline oriented.
- Knowledge on Gate, Butterfly, Check, Air, Control valves and IOT devices
- Competent in the use of computer software such as CRM, ERP.
- Project management skills.
- Exposure to Electromechanical products and Solutions.

WHAT WE OFFER

- A challenging carrier job in the AVK Group, with more than 100 companies worldwide.
- Salary is negotiated at a competitive level.

LOCATION

- Whitefield, Bangalore.

APPLY NOW

Please submit your resume and a cover letter highlighting your relevant experience and why you are the ideal candidate for this position to HR@avkindia.com



About AVK

AVK's core business area is the development and production of valves, hydrants and accessories.

Our products are part of vital infrastructure for clean drinking water, safe distribution of natural gas, efficient wastewater management from households and industry, and fire protection.

The AVK Group is family-owned with headquarters in Galten, Denmark.

With a turnover of EUR 1,206 million in 2024 and more than 5,000 employees at 100+ production and sales companies worldwide, AVK is a significant player in our line of industry.

Quality, continuity and close relationships form the basis of our goal of being our customers' preferred choice.

www.avkvalves.com

